# **USA GYMNASTICS**

# **CONSOLIDATED FINANCIAL STATEMENTS**

December 31, 2013 and 2012

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors USA Gymnastics Indianapolis, Indiana

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of USA Gymnastics (the Organization), which comprise the consolidated statements of financial position as of December 31, 2013 and 2012, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of USA Gymnastics as of December 31, 2013 and 2012, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information, as listed in the table of contents, is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and the changes in net assets of the individual entities, and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain other procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Crowe Horwath LLP

Indianapolis, Indiana August 4, 2014

# USA GYMNASTICS CONSOLIDATED STATEMENTS OF FINANCIAL POSITION December 31, 2013 and 2012

# USA GYMNASTICS CONSOLIDATED STATEMENT OF ACTIVITIES

Year ended December 31, 2013 with summary totals for the year ended December 31, 2012

Revenue:		<u>Unrestricted</u>		Temporarily Restricted	Total 2013		<u>2012</u>
Contributions Marketing and events Communications and publications Post-Olympic Tour, net Program:	\$	4,442,707 489,778 -	\$	178,267 - - -	\$ 178,267 4,442,707 489,778	\$	156,647 9,437,259 391,251 1,667,480
Women's gymnastics Men's gymnastics Trampoline and tumbling Acrobatic gymnastics Rhythmic gymnastics Gymnastics for All		2,527,859 199,958 965,664 452,189 287,184 35,583		- - - - -	 2,527,859 199,958 965,664 452,189 287,184 35,583		903,514 170,469 927,270 354,559 245,894
Total program		4,468,437		-	4,468,437		2,601,706
Member services Administrative: United States Olympic		10,300,454		-	10,300,454		8,854,642
Committee (Note 3) Other		2,376,993 246,979		-	2,376,993 246,979		3,295,583 445,653
Releases from restriction		102,961		(102,961)	 <u> </u>		<u> </u>
Total administrative	_	2,726,933	_	(102,961)	 2,623,792	_	3,741,236
Total revenue		22,428,309		75,306	22,503,615		26,850,221
Expenses: Program services:		0.000.004			0.000.004		0.444.400
Marketing and events Member services		3,666,201 4,033,487		-	3,666,201 4,033,487		9,444,469 3,260,661
Communications		1,446,922		-	1,446,922		1,727,677
Women's gymnastics		4,045,241		-	4,045,241		3,785,895
Men's gymnastics Trampoline and tumbling		2,016,835 1,414,844		-	2,016,835 1,414,844		1,794,771 1,250,377
Acrobatic gymnastics		607,768		-	607,768		480,992
Rhythmic gymnastics		654,480		-	654,480		715,988
Gymnastics for All International relations		23,522 188,786		-	23,522 188,786		38,327 196,211
Total program services		100,700			 100,700		100,211
expense		18,098,086		-	18,098,086		22,695,368
Supporting services: Administrative Governance		2,966,325 44,632		- -	 2,966,325 44,632		3,147,249 43,030
Total supporting services expense		3,010,957		<u>-</u>	 3,010,957		3,190,279
Total expenses		21,109,043		<u>-</u>	 21,109,043		25,885,647
Changes in net assets, before investment returns		1,319,266		75,306	1,394,572		964,574
Investment returns (Note 5)		1,192,866		<u>-</u>	 1,192,866		695,211
Changes in net assets		2,512,132		75,306	2,587,438		1,659,785
Net assets, beginning of year		11,501,128		946,134	 12,447,262		10,787,477
Net assets, end of year	\$	14,013,260	\$	1,021,440	\$ 15,034,700	\$	12,447,262

# USA GYMNASTICS CONSOLIDATED STATEMENT OF ACTIVITIES Year ended December 31, 2012

Povonuo		<u>Unrestricted</u>		Temporarily <u>Restricted</u>		Total <u>2012</u>
Revenue: Contributions	\$		\$	156,647	\$	156 647
	Φ	0.427.250	Φ	150,047	Φ	156,647
Marketing and events		9,437,259		-		9,437,259
Communications and publications		391,251		-		391,251
Post-Olympic Tour, net of direct		4 007 400				4 007 400
expense of \$7,205,468 for 2012		1,667,480		-		1,667,480
Program:						
Women's gymnastics		903,514		-		903,514
Men's gymnastics		170,469		-		170,469
Trampoline and tumbling		927,270		-		927,270
Acrobatic gymnastics		354,559		-		354,559
Rhythmic gymnastics		245,894		-		245,894
Gymnastics for All		-		-		-
Total program		2,601,706		-		2,601,706
Member services Administrative:		8,854,642		-		8,854,642
United States Olympic						
Committee (Note 3)		3,295,583		-		3,295,583
Other		445,653		_		445,653
Releases from restriction		53,13 <u>2</u>		(53,132)		. 10,000
Total administrative	_	3,794,368		(53,132)		3,741,236
Total autilitistrative	_	3,794,300		(55, 152)		3,741,230
Total revenue		26,746,706		103,515		26,850,221
Expenses:						
Program services:						
Marketing and events		9,444,469		_		9,444,469
Member services		3,260,661		_		3,260,661
				-		
Communications		1,727,677		-		1,727,677
Women's gymnastics		3,785,895		-		3,785,895
Men's gymnastics		1,794,771		-		1,794,771
Trampoline and tumbling		1,250,377		-		1,250,377
Acrobatic gymnastics		480,992		-		480,992
Rhythmic gymnastics		715,988		-		715,988
Gymnastics for All		38,327		-		38,327
International relations		196,211		-		196,211
Total program services		•				,
expense		22,695,368		-		22,695,368
Supporting services:						
Administrative		3,147,249		_		3,147,249
Governance		43,030		_		43,030
Total supporting services	_	10,000				10,000
expense		3,190,279		_		3,190,279
expense		5,130,273				3,130, <u>213</u>
Total expenses		25,885,647		<u>-</u>		25,885,647
Changes in net assets,						
before investment returns		861,059		103,515		964,574
before investment returns		001,009		103,313		304,374
Investment returns (Note E)		695,211				COE 244
Investment returns (Note 5)		093,211		<u>-</u>		695,211
Changes in net assets		1 556 270		103 515		1 650 785
Changes in net assets		1,556,270		103,515		1,659,785
Net assets, beginning of year		9,944,858		2/2 E10		10 787 477
rvet assets, beginning or year		<i>3,344,000</i>		842,619		10,787,477
Net assets, end of year	\$	11,501,128	\$	946,134	\$	12,447,262

# USA GYMNASTICS CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended December 31, 2013 and 2012

Cash flows from operating activities		<u>2013</u>		<u>2012</u>
Change in net assets	\$	2,587,438	\$	1,659,785
Adjustments to reconcile change in net assets	Ψ	2,007,100	Ψ	1,000,700
to net cash from operating activities:				
Realized gain on sale of investments		(591,332)		(211,111)
Unrealized gain on investments		(219,441)		(116,227)
Gain on disposal of fixed assets		(480)		-
Depreciation expense		159,847		182,796
Changes in assets and liabilities		4 044 057		(4.040.005)
Accounts receivable Inventories		1,014,657 (128,476)		(1,240,065)
Prepaid expenses and other assets		(23,912)		507,548
Accounts payable and accrued expenses		195,296		520,372
Funds held for others		487,002		516,334
Deferred revenue		598,907		(112,918)
Net cash from operating activities	_	4,079,506		1,706,514
Cash flows from investing activities				
Purchases of investments		(10,324,479)		(7,837,141)
Proceeds from sales or maturity of investments		10,084,673		8,155,483
Purchases of furnishing and equipment		(138,513)		(136,265)
Proceeds from sale of fixed assets		6,000	_	<u> </u>
Net cash from investing activities		(372,320)		182,077
Increase in cash and cash equivalents		3,707,186		1,888,591
Cash and cash equivalents, beginning of year		5,694,457		3,805,866
Cash and cash equivalents, end of year	\$	9,401,643	\$	5,694,457
Supplemental cash flows information Non-cash transactions: In-kind contributions	\$	425,855	\$	479,265

#### **NOTE 1 - ORGANIZATION**

The USA Gymnastics (Organization) is the designated National Governing Body of the Olympic sport of gymnastics. The Organization was so designated by the United States Olympic Committee (the USOC) and is a Group A member of the USOC. The Organization is also the United States representative to the Federation Internationale De Gymnastique (FIG), an organization whose purpose is to promote the development of the sport of gymnastics throughout the world. The Organization promotes and develops the sport of gymnastics in its multiple disciplines; women's and men's artistic, trampoline and tumbling, rhythmic, acrobatic gymnastics, and Gymnastics for All. In addition to identifying and developing the National and Olympic teams and coaches, activities include hosting and sanctioning national and international events, safety education, continuing education for professional members (coaches and judges), development of age group athletes, and overall promotion of the sport.

As a National Governing Body, the Organization may discipline individuals or organizations for violations of its rules. Individuals or organizations who are disciplined may seek administrative and civil remedies, including arbitration or litigation.

In 1988, the Organization formed The National Gymnastics Foundation, Inc., (the Foundation) to further the Olympic sport of gymnastics through educational grants and other support activities governed by an Board of Directors. The consolidated financial statements include the results of the Foundation.

#### **NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES**

<u>Principles of Consolidation</u>: The consolidated financial statements include the accounts of the Organization and the Foundation. All significant intercompany accounts and transactions have been eliminated in consolidation.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period and could differ from actual results.

<u>Revenue Recognition</u>: Membership services revenue is recognized ratably over the membership period. Program-related revenues, including television rights, fees, gate receipts, event sponsorships and other event revenue are recognized upon completion of the respective tour or event. National sponsorships are recognized ratably over the sponsorship period.

The Organization records the value of in-kind goods and services as revenue and expense when the in-kind contribution relates to events and programs under the Organization's control. In-kind sponsorships, which are recognized at the fair value of the non-cash consideration received, totaled \$425,855 and \$479,265 for 2013 and 2012. The revenue and corresponding expense recognized represent an objective estimate of the goods and services provided.

<u>Contributions</u>: Contributions are recorded at fair value at the date the unconditional pledge or contribution is received. Contributions received that may be expended only as designated by the donor are recorded as additions to temporarily restricted net assets in the accompanying consolidated financial statements.

(Continued)

#### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Cash and Cash Equivalents</u>: Cash and cash equivalents consist of bank deposits in accounts that are federally insured up to \$250,000 per financial institution. Additionally, for purposes of the statement of cash flows, the Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. The first \$250,000 of deposits per financial institution is insured by a government agency. The Organization periodically has balances in excess of this limit.

<u>Investments</u>: Under GAAP, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair value based on quoted market prices or dealer quotes in the statement of financial position. These investments are initially recorded at cost if they were purchased or at their fair value on the date of the gift if they were received as a donation. Investment returns are recorded in the statement of activities.

Interest and dividend income and realized gains and losses derived from temporarily restricted net assets are recorded as unrestricted revenue unless specifically restricted by the donor. The Board has a policy to designate an allocation of unrestricted investment returns consistent with certain temporarily restricted net assets purposes based on the percentage of their balances in proportion to the total investments.

Accounts Receivable: Accounts receivable consist of amounts due under sponsorship or other agreements, or in relation to event and other fees, and are recorded at face value net of any allowance for doubtful accounts. The need for an allowance was determined by management by a process involving consideration of past experience and current delinquent account information, and an assessment of the receivables aging. At December 31, 2013 and 2012, no allowance for doubtful accounts was considered necessary. Interest is not charged on outstanding receivables.

<u>Inventories</u>: Promotional material and publication inventories are stated at the lower of cost or market determined on a first-in, first-out basis.

<u>Property and Equipment</u>: Property and equipment with an original cost of \$1,000 or more are recorded at cost or, if donated, at fair value when received. Depreciation is provided by the straight-line method over the estimated useful lives of the respective assets. Routine repairs and maintenance are charged to operating expense in the year in which the expense is incurred.

<u>Impairment of Long-Lived Assets</u>: On an ongoing basis, the Organization reviews its long-lived assets for impairment whenever events or circumstances indicate that the carrying amount may be overstated. The Organization recognizes impairment losses if the undiscounted cash flows expected to be generated are less than the carrying value of the related asset. If impaired, the assets are adjusted to fair value based on the discounted cash flows. No impairment was recorded for 2013 or 2012.

<u>Deferred Revenue</u>: Prepaid amounts received pursuant to sponsorship agreements or from prepaid memberships are recorded as deferred revenue and recognized in subsequent periods when the corresponding programs are conducted or expenses are incurred.

<u>Functional Allocation of Expenses</u>: The costs of supporting the various programs and other activities have been summarized on a functional basis in the statement of activities. Certain costs have been allocated among the program and supporting services categories based on the actual direct expenditures and cost allocations based upon estimates by Organization personnel.

(Continued)

#### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Net Asset Classifications</u>: The financial statements have been prepared in accordance with GAAP. GAAP requires, among other things, that the financial statements report the changes in and total of each of the net asset classes, based upon donor restrictions, as applicable. Net assets are to be classified as unrestricted, temporarily restricted, and permanently restricted. The following classes of net assets are used to reflect donor intent:

<u>Unrestricted Net Assets</u> - The unrestricted net asset class includes general assets and liabilities of the Organization. The unrestricted net assets may be used to support the Organization's purposes and operations. As disclosed in Note 7, certain unrestricted net assets have been designated by the Board of Directors for specific purposes.

<u>Temporarily Restricted Net Assets</u> - The temporarily restricted net asset class includes assets of the Organization related to contributions and grants with explicit donor-imposed restrictions that have not been met as to specified purpose, or to later periods of time or after specified dates. The nature of the Organization's temporarily restricted net assets is disclosed in Note 7.

<u>Permanently Restricted Net Assets</u> - The permanently restricted net asset class includes assets of the Organization which the donor has stipulated be maintained in perpetuity. Donor-imposed restrictions limiting the use of the assets or its economic benefit neither expire with the passage of time nor can be removed by satisfying a specific purpose. The Organization did not have any permanently restricted net assets at December 31, 2013 and 2012.

<u>Income Tax Status</u>: The Internal Revenue Service has ruled that both the Organization and Foundation qualify under Section 501(c)(3) of the Internal Revenue Code and are, therefore, generally not subject to income taxation under present income tax laws. However, the Organization and Foundation are subject to federal tax on any unrelated business taxable income.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit will be recorded.

The Organization and Foundation are generally no longer subject to examination by taxing authorities for years before 2010, and do not expect the total amount of unrecorded tax benefits to significantly change in the next 12 months. The Organization and Foundation recognize interest and/or penalties related to income tax matters in income tax expense, and did not have any amounts accrued for interest and penalties at December 31, 2013 or 2012.

<u>Litigation</u>: The Organization is involved in various legal proceedings, administrative actions and claims arising in the normal course of business. In the opinion of management, the Organization's liability, if any, under pending litigation and administrative actions will not materially affect its financial statements.

<u>Reclassifications</u>: Certain reclassifications have been made to present last year's financial statements on a basis comparable to the current year's financial statements. These reclassifications had no effect on the change in net assets or total net assets.

<u>Subsequent Events</u>: Management has performed an analysis of the activities and transactions subsequent to December 31, 2013, to determine the need for any adjustments or disclosures to the audited financial statements for the year ended December 31, 2013. Management has performed their analysis through August 4, 2014, the date the financial statements were available to be issued.

(Continued)

#### **NOTE 3 - USOC SUPPORT**

USOC provides support for sport development, international competition, and team preparation through advances, reimbursements, and contractual agreements. Such revenue is recognized concurrently with the related expenses. Expenditures are recorded in the program-related accounts. The USOC makes payments directly to athletes receiving support through the Organization's athlete support program for disbursements to the athletes. Amounts related to athlete support are recognized both as USOC support and corresponding program expense in the consolidated statement of activities for the year ended December 31:

December 31:			
		<u>2013</u>	<u>2012</u>
Performance Pool Grants Event Support Athlete Funding International Relations Grant Training Center Support Grass Roots Grants Royalties	\$	1,779,188 516,036 25,000 31,622 25,000 147	\$ 1,705,438 875,000 525,600 16,000 56,410 117,135
	<u>\$</u>	2,376,993	\$ 3,295,583
NOTE 4 - DEFERRED REVENUE			
Deferred revenue consists of the following at December 31:		2013	<u>2012</u>
Memberships Sponsorships and advertising Event revenue Other	\$	4,792,240 67,308 142,920 73,330	\$ 4,138,326 58,282 217,708 62,575
	\$	5,075,798	\$ 4,476,891
NOTE 5 - INVESTMENTS			
Investments at December 31 consist of the following:			
		<u>2013</u>	<u>2012</u>
Common and preferred stock Equity pooled funds Call options	Ş	6,479,829 217,650 (42,268)	\$ 5,438,751 276,160 (15,692)

United States government agency notes

Corporate obligations

2,824,950

3,755,418

\$ 12,279,587

2,769,643

3,905,312

\$ 13,330,166

#### NOTE 5 - INVESTMENTS (Continued)

The following schedule summarizes the components of investment return:

		<u>2013</u>	<u>2012</u>
Dividends and interest Net realized gains Net unrealized gains	\$	382,093 591,332 219,441	\$ 367,873 211,111 116,227
	<u>\$</u>	1,192,866	\$ 695,211

The various investments in equities and fixed income investments are exposed to a variety of uncertainties, including interest rate, market and credit risks. Due to the level of risk associated with certain investments, it is possible that changes in the values of these investments could occur in the near term. Such changes could materially affect the amounts reported in the financial statements.

#### **NOTE 6 - RETIREMENT PLAN**

The Organization has established two deferred compensation retirement plans; a 401k plan for all eligible employees who elect participation, and a 457b plan for the President. The Organization's contribution to the 401k plan was equal to 6% of each participant's eligible salary totaling \$196,380 and \$153,562 in 2013 and 2012. Elective deferred contributions into the 457b plan equaled \$17,500 and \$17,000 in 2013 and 2012, respectively.

#### **NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS**

The Board of Directors of the Foundation designates a portion of the total unrestricted investment returns to temporarily restricted funds, to be used consistent with each respective fund's donor purpose. Investment returns are allocated based on the percentage of each fund's balance in proportion to the total investments.

Temporarily restricted net assets, including the effect of cumulative designated portion of unrestricted investment returns, consisted of the following at December 31:

			<u>2013</u>	
		Temporarily <u>Restricted</u>	Board <u>Designated</u>	<u>Total</u>
Zimpfer Fund Men's Scholarship Fund T&T Scholarship Fund Women's Collegiate Fund Liukin Fund	\$	165,292 513,478 103,766 87,529 151,375	\$ 100,777 261,597 27,894 89,767 23,745	\$ 266,069 775,075 131,660 177,296 175,120
Total	<u>\$</u>	1,021,440	\$ 503,780	\$ 1,525,220

#### NOTE 7 - TEMPORARILY RESTRICTED NET ASSETS (Continued)

			<u>2012</u>	
		Temporarily <u>Restricted</u>	Board <u>Designated</u>	<u>Total</u>
Zimpfer Fund Men's Scholarship Fund T&T Scholarship Fund Women's Collegiate Fund Liukin Fund	\$	153,082 482,617 108,959 85,158 116,318	\$ 73,877 182,736 13,392 71,231 8,904	\$ 226,959 665,353 122,351 156,389 125,222
Total	<u>\$</u>	946,134	\$ 350,140	\$ 1,296,274

Temporarily restricted net assets released from restriction during the years ended December 31, 2013 and 2012 totaled \$102,961 and \$53,132.

#### **NOTE 8 - OPERATING LEASES**

The Organization entered into an operating lease for office facilities expiring on December 31, 2020. This lease has fluctuating rent payments. In order to properly recognize rent expense on a straight-line basis over the life of the lease, a deferred rent liability was recorded on the statement of financial position.

In 2011, the Organization entered in an operating lease for training facilities expiring on January 2, 2021. Monthly rental payments are based on the actual usage of the facilities and subject to annual adjustments.

Approximate future minimum payments required under various facility and equipment operating leases that have non-cancelable lease terms in excess of one year are as follows:

2014	\$ 611,724
2015	617,842
2016	560,979
2017	565,17
2018	565,17
Thereafter	1,138,744
	\$ 4,059,63 <u>9</u>

Rent expense was \$1,007,391 and \$891,641 for 2013 and 2012, respectively.

#### NOTE 9 - DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is defined as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Organization's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

GAAP establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In many cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

The fair values of investments that are readily marketable, such as common stock and equity pooled funds, are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or by matrix pricing models for United States government agency notes, corporate bonds, and call options (Level 2 input). The market value approach is used for valuation purposes.

# NOTE 9 - DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Assets measured at fair value on a recurring basis are summarized below:

ooto moadarda at faii valad on a re	J	-l N.4	nto at Danantina	Data Haina
	<u>Fair va</u>	<u>alue ivieasureme</u>	nts at Reporting	Date Using
	2013			
	<u>Total</u>	Level 1	Level 2	Level 3
Assets:				
Common stock: Consumer	\$ 1,416,794	\$ 1,416,794	\$ -	\$ -
Technology	1,120,023	1,120,023	<b>Ф</b> -	<b>Ф</b> -
Industrial	1,214,975	1,214,975	-	-
Energy	954,357	954,357	_	_
Basic materials	653,259	653,259	_	_
Financial services	205,756	205,756	_	_
Healthcare	702,451	702,451	_	_
Utilities	68,494	68,494	_	_
Telecommunications	143,720	143,720	-	-
Equity pooled funds	217,650	217,650	-	-
Call options	(42,268)	-	(42,268)	-
United States government				
agency notes	2,769,643	-	2,769,643	-
Corporate obligations	3,905,312		3,905,312	
	<u>\$ 13,330,166</u>	\$ 6,697,479	<u>\$ 6,632,687</u>	<u>\$</u> _
	<u>Fair Va</u>	alue Measureme	nts at Reporting	Date Using
	2012			
	Total	Level 1	Level 2	Level 3
Assets:	<u>10tai</u>	<u>LOVOI I</u>	LOVOIZ	<u>LCVCI O</u>
Common stock:				
Consumer	\$ 1,183,784	\$ 1,183,784	\$ -	\$ -
Technology	917,844	917,844	-	-
Industrial	741,399	741,399	-	-
Energy	868,483	868,483	-	-
Basic materials	413,777	413,777	-	-
Financial services	321,733	321,733	-	-
Healthcare	837,278	837,278	-	-
Utilities	48,433	48,433	-	-
Telecommunications	106,020	106,020	-	-
Equity pooled funds	276,160	276,160	(45,000)	-
Call options	(15,692)	-	(15,692)	-
United States government agency notes	2,824,950		2,824,950	
Corporate obligations	2,824,950 3,755,418	-	2,824,950 3,755,418	-
Corporate obligations	3,133,410		<u> </u>	

<u>\$ 5,714,911</u>

<u>\$12,279,587</u>

\$ 6,564,676

#### **NOTE 10 - RELATED PARTY TRANSACTIONS**

The Organization may draw on its professional membership and Board of Directors for services in connection with fulfilling its stated mission, such as presentations at clinics and Congress, training camp staffing, elite clinician services, FIG representation, and educational materials development. Board members may be compensated for these services outside of their designated Board of Directors role at rates commensurate with the marketplace.

#### **NOTE 11 - FUNDS HELD FOR OTHERS**

USA Gymnastics States and Regions have established bank accounts under the Organization's tax identification number. All funds are maintained for the benefit of the States and Regions. The Organization executes financial control of these funds as fiscal agent for a portion of the States and Regions, and a liability of \$2,780,438 and \$2,222,703 has been recorded on the Statement of Financial Position as of December 31, 2013 and 2012, respectively.

In February 2012, USA Gymnastics assumed financial control of cash attributable to the Pan American Gymnastics Union (PAGU), and periodically makes deposits and disbursements at the direction of PAGU elected officers and the FIG. Balances held, along with a liability are recorded on the Statement of Financial position as of December 31, 2013 and 2012 in the amount of \$129,108 and \$199,841, respectively.



# USA GYMNASTICS CONSOLIDATING SCHEDULE OF FINANCIAL POSITION December 31, 2013

	USA	National Gymnastics		
ASSETS	<u>Gymnastics</u>	<u>Foundation</u>	<u>Eliminations</u>	Consolidated
Cash and cash equivalents Investments Accounts receivable Inventories Prepaid expenses and other assets Amount due from USA Gymnastics Furnishings and equipment, net	\$ 8,859,302 3,842,827 747,648 201,293 691,247	\$ 542,341 9,487,339 3,034 - 1,320 853,914	\$ - - - - (853,914)	\$ 9,401,643 13,330,166 750,682 201,293 692,567
Total assets	<u>\$ 14,692,657</u>	<u>\$10,887,948</u>	<u>\$ (853,914)</u>	<u>\$ 24,726,691</u>
LIABILITIES AND NET ASSETS Liabilities: Accounts payable and accrued expenses Funds held for others Amounts due to National Gymnastics Foundation Deferred revenue	\$ 1,550,828 2,909,546 853,914 5,075,798	\$ 155,819 - -	\$ - - (853,914)	\$ 1,706,647 2,909,546 - 
Total liabilities	10,390,086	155,819	(853,914)	9,691,991
Net assets:     Unrestricted     Temporarily restricted     Total net assets	4,302,571 - 4,302,571	9,710,689 1,021,440 10,732,129		14,013,260 
Total liabilities and net assets	<u>\$ 14,692,657</u>	<u>\$10,887,948</u>	<u>\$ (853,914)</u>	<u>\$ 24,726,691</u>

# USA GYMNASTICS CONSOLIDATING SCHEDULE OF FINANCIAL POSITION December 31, 2012

ASSETS Cash and cash equivalents Investments Accounts receivable Inventories Prepaid expenses and other assets Amount due from National Gymnastics Foundation Furnishings and equipment, net	USA <u>Gymnastics</u> \$ 4,987,121 4,128,396 1,755,323 72,817 667,394 321,504 377,193	National Gymnastics Foundation  \$ 707,336	Eliminations  \$ (321,504)	Consolidated  \$ 5,694,457 12,279,587 1,765,339 72,817 668,655
Total assets	<u>\$ 12,309,748</u>	<u>\$ 8,869,804</u>	<u>\$ (321,504</u> )	<u>\$ 20,858,048</u>
LIABILITIES AND NET ASSETS Liabilities:    Accounts payable and accrued    expenses    Funds held for others Amounts due to USA Gymnastics    Deferred revenue    Total liabilities	\$ 1,371,429 2,422,544 - 4,476,891 8,270,864	\$ 139,922 	\$ - (321,504) - (321,504)	\$ 1,511,351 2,422,544 - 4,476,891 8,410,786
Net assets:     Unrestricted     Temporarily restricted     Total net assets	4,038,884	7,462,244 946,134 8,408,378		11,501,128 946,134 12,447,262
Total liabilities and net assets	<u>\$ 12,309,748</u>	\$ 8,869,804	<u>\$ (321,504)</u>	<u>\$ 20,858,048</u>

# USA GYMNASTICS CONSOLIDATING SCHEDULE OF ACTIVITIES Year ended December 31, 2013

			1	al Gymnaetice F											
		USA Gymnastics Temporarily			INalic			tional Gymnastics Foundation Temporarily							
	<u>Unrestricted</u>		Restricted	<u>Total</u>		<u>Unrestricted</u>		Restricted		<u>Total</u>		Eliminations Programme	(	Consolidated	
Revenue:	•	•		•					•		•		•		
Contributions	\$ -	\$	-	\$ -	\$	-	\$	178,267	\$	178,267	\$	-	\$	178,267	
Marketing and events	4,442,707		-	4,442,707		-		-		-		-		4,442,707	
Communications and publications	489,778		-	489,778		-		-		-		-		489,778	
Program:	0.507.050			0.507.050										0.507.050	
Women's gymnastics	2,527,859		-	2,527,859		-		-		-		-		2,527,859	
Men's gymnastics	199,958		-	199,958		-		-		-		-		199,958	
Trampoline and tumbling	965,664		-	965,664		-		-		-		-		965,664	
Acrobatic gymnastics	452,189		-	452,189		-		-		-		-		452,189	
Rhythmic gymnastics Gymnastics for All	287,184		-	287,184		-		-		-		-		287,184	
	<u>35,583</u> 4,468,437		<del>-</del>	35,583		<del></del>		<del></del>	-	<del>-</del>		<del></del>		35,583	
Total program	4,400,437		-	4,468,437		-		-		-		-		4,468,437	
Member services	10,300,454		-	10,300,454		-		-		-		-		10,300,454	
Administrative:															
United States Olympic Committee	2,376,993		-	2,376,993		-		-		-		-		2,376,993	
Foundation/ Organization grants	310,000		-	310,000		1,500,000		-		1,500,000		(1,810,000)		-	
Other	243,525		-	243,525		3,454		-		3,454		-		246,979	
Releases from restriction	· -		-	-		102,961		(102,961)		· -		-		· -	
Total administrative	2,930,518			2,930,518		1,606,415		(102,961)		1,504,454		(1,810,000)		2,623,792	
Total revenue	22,631,894		-	22,631,894		1,606,415		75,306		1,682,721		(1,810,000)		22,503,615	
_															
Expenses:															
Program services:	0.000.004			0.000.004										0.000.004	
Marketing and events	3,666,201		-	3,666,201		-		-		-		-		3,666,201	
Member services	4,033,487		-	4,033,487		-		-		-		-		4,033,487	
Communications	1,446,922		-	1,446,922		996		-		-		-		1,446,922	
Women's gymnastics	4,044,245		-	4,044,245		46,020		-		996 46,020		-		4,045,241 2,016,835	
Men's gymnastics	1,970,815		-	1,970,815				-				-			
Trampoline and tumbling	1,358,899 607,768		-	1,358,899 607,768		55,945		-		55,945		-		1,414,844 607,768	
Acrobatic gymnastics	654,480		-			-		-		-		-			
Rhythmic gymnastics Gymnastics for All	23,522		-	654,480		-		-		-		-		654,480 23,522	
International relations	188,786		-	23,522 188,786		-		-		-		-		188,786	
Total program services expense	17,995,125		<u>-</u>	17,995,125	-	102,961		<u>-</u>		102,961		<u>-</u>		18,098,086	
Total program services expense	17,995,125		-	17,995,125		102,901		-		102,901		-		10,090,000	
Supporting services:															
Administrative	2,848,883		-	2,848,883		117,442		-		117,442		-		2,966,325	
Foundation/ Organization grants	1,500,000		-	1,500,000		310,000		-		310,000		(1,810,000)		-	
Governance	40,816		-	40,816		3,816		-		3,816		-		44,632	
Total supporting services expense	4,389,699			4,389,699		431,258				431,258		(1,810,000)		3,010,957	
Total expenses	22,384,824		<u>-</u>	22,384,824		534,219		<u>-</u>		534,219		(1,810,000)		21,109,043	
Change in net assets, before investment returns	247,070		-	247,070		1,072,196		75,306		1,147,502		-		1,394,572	
Investment returns	16,617		<u> </u>	16,617		1,176,249		<u> </u>		1,176,249		<u>-</u>		1,192,866	
Change in net assets	263,687		-	263,687		2,248,445		75,306		2,323,751		-		2,587,438	
Net assets, beginning of year	4,038,884		<u>-</u>	4,038,884		7,462,244		946,134		8,408,378		<u>-</u>		12,447,262	
Net assets, end of year	<u>\$ 4,302,571</u>	\$	<u>-</u>	<u>\$ 4,302,571</u>	\$	9,710,689	\$	1,021,440	<u>\$</u>	10,732,129	\$		\$	15,034,700	

# USA GYMNASTICS CONSOLIDATING SCHEDULE OF ACTIVITIES Year ended December 31, 2012

	USA Gymnastics						Nationa	I Cumpostico F				
		TSA Gymnastics Temporarily						r Gymnastics F Femporarily	oundati	ЮП		
	Unrestricted		Restricted	<u>Total</u>		Unrestricted		Restricted		<u>Total</u>	Eliminations	Consolidated
Revenue:	<u></u>						•					
Contributions	\$ -	\$	-	\$ -	\$	-	\$	156,647	\$	156,647	\$ -	\$ 156,647
Marketing and events	9,437,259		-	9,437,259		-		-		-	-	9,437,259
Communications and publications	391,251		-	391,251		-		-		-	-	391,251
Post-Olympic Tour, net of direct expense of \$7,205,468 for 2012	1,667,480		-	1,667,480		-		-		-	-	1,667,480
Program:												
Women's gymnastics	903,514		-	903,514		-		-		-	-	903,514
Men's gymnastics	170,469		-	170,469		-		-		-	-	170,469
Trampoline and tumbling	927,270		-	927,270		-		-		-	-	927,270
Acrobatic gymnastics	354,559		-	354,559		-		-		-	-	354,559
Rhythmic gymnastics	245,894		-	245,894		-		-		-	-	245,894
Gymnastics for All	· -		-	· -		-		-		-	-	· -
Total program	2,601,706		-	2,601,706		-		_		_		2,601,706
1 0	, ,			, ,								, ,
Member services	8,854,642		-	8,854,642		-		-		-	-	8,854,642
Administrative:												
	3,295,583			3,295,583								3,295,583
United States Olympic Committee			-			2 000 000		-		2 000 000	(2.250.262)	3,293,363
Foundation/ Organization grants	359,262		-	359,262		3,000,000		-		3,000,000	(3,359,262)	445.050
Other	436,501		-	436,501		9,152		- (50.400)		9,152	-	445,653
Releases from restriction	4 004 040			4 004 040	_	53,132		(53,132)		0.000.450	(0.050.000)	0.744.000
Total administrative	4,091,346		<del>-</del>	4,091,346	-	3,062,284		<u>(53,132</u> )		3,009,152	(3,359,262)	3,741,236
Total revenue	27,043,684		-	27,043,684		3,062,284		103,515		3,165,799	(3,359,262)	26,850,221
Expenses:												
Program services:												
Marketing and events	9,444,469		_	9,444,469		_		_		_	_	9,444,469
Member services	3,260,661		_	3,260,661		_		_		_	_	3,260,661
Communications	1,727,677		_	1,727,677		_		_		_	_	1,727,677
Women's gymnastics	3,785,895		_	3,785,895		_		_		_	_	3,785,895
Men's gymnastics	1,762,933		_	1,762,933		31,838		_		31,838	_	1,794,771
Trampoline and tumbling	1,229,083		_	1,229,083		21,294		_		21,294	_	1,250,377
Acrobatic gymnastics	480,992		_	480,992		21,234		_		21,234	_	480,992
Rhythmic gymnastics	715,988		_	715,988		_		_			- -	715,988
Gymnastics for All	38,327		_	38,327		_		_		_	_	38,327
International relations	196,211		-	196,211		-		-		-	-	196,211
Total program services expense	22,642,236		<u>-</u>	22,642,236	_	53,132		<u>-</u>		53,132		22,695,368
Total program services expense	22,042,230		-	22,042,230		55,152		-		55,152	-	22,095,300
Supporting services:												
Administrative	3,067,402		-	3,067,402		79,847		-		79,847	-	3,147,249
Foundation/ Organization grants	3,000,000		-	3,000,000		359,262		-		359,262	(3,359,262)	-
Governance	40,241		<u>-</u>	40,241	_	2,789		-		2,789	<del>_</del>	43,030
Total supporting services expense	<u>6,107,643</u>		<u>-</u>	6,107,643	_	441,898				441,898	(3,359,262)	3,190,279
Total expenses	28,749,879		<u>-</u>	28,749,879	_	495,030		<del>-</del>		495,030	(3,359,262)	25,885,647
Change in net assets, before investment returns	(1,706,195)		-	(1,706,195)	)	2,567,254		103,515		2,670,769	-	946,574
Investment returns	66,825		<u>-</u>	66,825	_	628,386		<u>-</u>		628,386	<del>_</del>	695,211
Change in net assets	(1,639,370)		-	(1,639,370)	)	3,195,640		103,515		3,299,155	-	1,659,785
Net assets, beginning of year	5,678,254		<u>-</u>	5,678,254	_	4,266,604		842,619		5,109,223	<del>_</del>	10,787,477
Net assets, end of year	\$ 4,038,884	¢		<u>\$ 4,038,884</u>	¢	7,462,244	œ	0/6 12/	¢	8,408,378	¢	<u>\$ 12,447,262</u>
ivel assets, eliu di yeai	<u>ф 4,030,004</u>	<u>Φ</u>		<u>φ 4,030,664</u>	<u> </u>	1,402,244	Ψ	946,134	Φ	0, <del>4</del> 00,370	<u>ф</u> <u>-</u>	<u>φ 12,441,202</u>