



OFFICIAL BID FORM

To Host The

MEN'S DEVELOPMENT PROGRAM

EASTERN or WESTERN NATIONAL CHAMPIONSHIPS

USA Gymnastics • 1099 N. Meridian St., Suite 800 • Indianapolis, IN 46204

OFFICIAL BID

For consideration to host the Men’s Development Program Eastern or Western National Championships, complete this bid packet and submit it to USA Gymnastics. Please be advised that after appropriate site visits, a more detailed contract shall be offered to the selected Host (formerly known as LOC) based upon the terms and conditions of this bid. If you have any questions relative to the completion of this bid, please contact:

USA Gymnastics
1099 N. Meridian St., Suite 800
Indianapolis, IN 46204

Jason Woodnick
Vice President of Men’s Program
(317) 829-5634
jwoodnick@usagym.org

or Lisa Mendel
Men’s Program Manager
(317) 829-5664
lmendel@usagym.org

The Men’s Development Program East or West Championships will take place on these dates:

Year	April 29-May 1	Bid Packet Due By	Event Awarded By
2024	April 26-28	April 15, 2022	July 1, 2022
2025	April 25-27	April 14, 2023	July 1, 2023
2026	April 24-26	April 12, 2024	July 1, 2024
2027	April 30-May 2	April 11, 2025	July 1, 2025

- The Men’s Development Program Western National Championships participants are from Regions 1, 2, 3, 4, and 9. See Appendix A for regional map.
- The Men’s Development Program Eastern National Championships participants are from Regions 5, 6, 7 and 8. See Appendix A for regional map.
- The Men’s Development Program Eastern or Western National Championships includes competition for approximately 700 athletes (this number reflects the exclusion of Junior Elite track athletes who will attend the Development Program National Championships) –
 - Level 7, age groups 12-13, 14-15, and 16+
 - Level 8 JN, age groups 12-13 and 14+
 - Level 9 JN, age groups 13-14 and 15+
- Competition lasts from Friday to Sunday of the weekend scheduled for the event; an example schedule is shown below. All sessions are run according to the Capitol Cup or Modified Capitol Cup format and, therefore, may require a competition and a training gym. There are no scheduled training sessions. There are no Finals.
- Two-judge panels will be used with one Meet Referee.
- Awards are based on single-age years
- Entry fee for the event is currently set at \$175 per athlete.
- All bids will be reviewed and approved by USA Gymnastics in consultation with Regional Chairpersons.

SCHEDULE OF EVENTS

Thursday:	Set-up for competition. No scheduled training. Regional Chairperson Meeting (if necessary)
Friday:	Session 1: Level 8 Youth Session 2: Level 8 Junior
Saturday:	Session 1: Level 9 Youth Session 2: Level 9 Junior Session 3: Level 9 Senior
Sunday:	Session 1: Level 7 Youth Session 2: Level 7 Junior Tear down

- *This format, including what level competes on what day, is subject to change; however, the number of days, projected number of athletes and facility requirements are projected to remain the same.*
- *Coaches technical meetings should take place prior to each session.*

DELEGATION INFORMATION

- Delegation size is approximately 1000 athletes, coaches, and staff, not including spectators.
- Adequate hotel space will need to be available beginning on Thursday of the week of competition and ending on Sunday following the competition. USA Gymnastics will hold the right of first refusal for all hotel contracts associated with the event.

SPECIFICATIONS NEEDED

These sizes are field of play only and must also accommodate seating and off-field of play areas.

- Competition hall minimum field-of-play size must be:
90' x 130', 25' ceiling, unless approved by USAG
Minimum 500 seat capacity of stadium type seating
- Training hall (for Capitol Cup format) field of play minimum size must be:
90' x 130', 25' ceiling, unless approved by USAG
- Total venue area needed is a minimum of 35,000 square feet with a 25' minimum ceiling height.

I. DESIGNATION OF BID

Event Bidding On:

Year:

East Championships: _____

West Championships: _____

And is being submitted by:

Name(s): _____

Email(s): _____

Cell #(s): _____

II. STATEMENT/ACKNOWLEDGMENT OF EVENT POLICY

The event must be conducted under the direct control and supervision of USA Gymnastics. The acceptance of a bid and designation of a Host does not become official until an event contract has been executed between the Host and USA Gymnastics.

The Host, or local organizing committee, is responsible for submitting and securing the bid and the success of the overall event including, but not limited to, marketing, staff/volunteer assignments and financial obligations. The Host will appoint a Meet Director to represent the Host as the point of contact for the event. The Meet Director will be approved by USAG and will act as the lead for the overall execution of the event.

In submitting this bid, the prospective Host acknowledges the following USA Gymnastics policies by initialing the box in front of each section:

A. USA Gymnastics

1. Administrative Obligations:

- a. Supervise the technical aspects of the Event. USA Gymnastics Men’s Development Program Staff or MDPC members will interpret and enforce all aspects of the *USA Gymnastics Men’s Rules and Policies* which govern this Event. The Host is required to follow the current USA Gymnastics Men’s Rules and Program guidelines for competition, and any variance from these procedures must be approved in writing by the USA Gymnastics.
- b. Responsible for approving a Meet Director
- c. Select and invite 13 meet officials for the event
- d. Assume responsibility for the coordination of all medical services. Refer to the USA Gymnastics Sanctioned Event Minimum Medical Requirements Policy in the *Men’s Rules and Policies*.
- e. Assume responsibility for ordering all appropriate awards.
- f. Assume responsibility of ordering competitor numbers.

- g. Create, develop, and operate the sole website for the event.
- h. Assist in providing biographical and background information, as available, on competing athletes and information on USA Gymnastics National Programs for use in promoting the event.
- i. Verify that all participating coaches and officials are current USAG Competitive Coach members and have current requirements to hold a USAG Competitive Coach membership in order to comply with the USAG liability insurance coverage requirements.
- j. Verify that all participating athletes are current USAG Athlete members and have current requirements to hold a USAG Athlete membership in order to comply with the USAG liability insurance coverage requirements.
- k. Assume responsibility of securing hotel contracts for the event.
- l. Design the official event logo for the event. This logo shall be the only logo associated with the event.

2. Financial Obligations:

- a. Cover transportation expenses relating USA Gymnastics Men's Program personnel.
- b. Cause the competition venue and Host to be named as additional insured on USA Gymnastics liability insurance policy. The policy provides for coverage in the amount One Million Dollars (\$1,000,000) per occurrence with no general aggregate and excess liability coverage of Five Million Dollars (\$5,000,000) per occurrence and in the aggregate. To the extent Host or any third party with whom it has a relationship requires different or additional insurance, Host is responsible for obtaining that additional coverage at its sole expense.
- c. Provide the competition awards for athletes.
- d. Grant a sanction for this event upon receipt of a signed sanction request (provided that all criteria for such sanction are met) at no cost to the Host.
- e. USA Gymnastics will provide the Host with 90% of the entry fees, which is currently set at \$175 per athlete.

B. Host/Meet Director

1. Administrative Obligations:

- a. Ensure that the current *USA Gymnastics Men's Rules and Policies* are followed completely for the Event, and any variance from these procedures must be approved in writing by the USA Gymnastics. The Host confirms and agrees that it has reviewed and will be bound by the current *USA Gymnastics Men's Rules and Policies*.
- b. Submit for USAG approval a qualified person to serve as Meet Director for the Event.
- c. Submit a signed "Request for Sanction" form in writing to the USAG Men's Program at the USAG National Office address a minimum of 45 days before the first day of competition. All criteria relating to the holding of the sanction must be adhered to per the *Men's Rules and Policies*, including submitting the NGF Men's Fund contribution.
- d. Submit an application for Certificate of Insurance (form is included in the sanction report packet) to the USA Gymnastics insurance carrier no less than thirty (30) days prior to the date of the Event, if the venue requires proof of the USA Gymnastics liability insurance.
- e. Host will submit a floor plan for the event to USAG for approval. USAG has right to make changes to said plan.
- f. Provide a ProScore system to score the event. Host will submit plans for the use of ProScore including, but not limited to, the person(s) selected to run ProScore, the use of iPads, wireless communication, approved scoring display projection and/or TV monitors, etc.
- g. Provide the official list of competitors, perform the "draw" for competition by computer, and provide the official "Start Lists" to the USA Gymnastics Men's Development Program Coordinator for approval.
- h. Provide and coordinate all support functions necessary to host this Event. These include, but are not limited to, providing all auxiliary personnel such as scoring personnel, announcer, administrative support, floor managers, equipment set-up and strike crew of a minimum of 15-20 persons, supervised by a gymnastics equipment representative, as needed. USA Gymnastics reserves the right to deny any auxiliary person(s) the Host may consider for a position. Auxiliary personnel who will be around and on the field of play must be a current USA Gymnastics professional or instructor member with a valid background check and completed SafeSport (U110) course. See appendix C.
- i. Provide USA Gymnastics with a complete list of proposed vendors and patrons as well as a draft of the Event Program before final contracts are issued or

printing is ordered. Host cannot offer rights to any vendor or patron without the approval of USA Gymnastics.

- j. As a USA Gymnastics Member Club, comply with all Member Club Registration Requirements including having a Safe Sport policy for their facility that is consistent with the USA Gymnastics Safe Sport policy and affirms the club's commitment to the welfare of gymnastics participants in its organization.
- k. Host will provide information on transportation arrangements, including maps, for all participants.
- l. Provide all office supplies for the event.
- m. Host shall ensure all USA Gymnastics Safe Sport protocol for sanctioned events is followed.

2. Financial Obligations:

- a. Host shall, at its own expense, secure and deliver to USAG not less than 30 days prior to the commencement of the Event evidence of, and shall keep in force at all times during the term of this Agreement, the following insurance:
 - i. A commercial general liability policy that covers the actions or inactions of its employees, contractors, volunteers, and agents, including coverage for bodily injury (including death) and property damage, in an amount not less than \$100,000 / \$1,000,000 per occurrence for bodily injury and property damage combined and \$500,000/\$2,000,000 annual aggregate. The coverage can be in the form of general liability plus umbrella liability. The Host shall name USAG as an additional insured under the general liability insurance policy for purposes of the Event only;
 - ii. Commercial automotive bodily injury and property damage insurance for business use covering all vehicles operated by the Host, its officers, directors, agents, volunteers, and employees in connection with activities hereunder whether owned by the Host, or otherwise, with a combined single limit of not less than \$500,000/\$1,000,000;
 - iii. Applicable workers compensation insurance for the Host's employees, as required by applicable state law; and
 - iv. Any other insurance required by state law
- b. Assume responsibility to provide one competition arena venue and one identical adjacent warm-up gym for one (1) set-up day and three (3) competition days.

- c. Host shall guarantee USA Gymnastics 10% of the participant entry fees for the rights to host the Men's Development Program Eastern or Western National Championships. Entry fees will include all entry fees collected, less any refundable fees, regardless of the number of athletes who actually participate in the competition.
- d. Assume responsibility to provide all necessary, identical equipment for the warm-up and competition venues. Both sets of equipment must come from a USAG approved equipment provider.
- e. Assume responsibility for the costs and all arrangements for travel, hotel, per diem (or meals), miscellaneous travel expenses, and local ground transportation for 13 USAG selected officials and event staff.
- f. Assume responsibility for the honorariums for 13 USAG selected officials at a minimum rate of \$275 per competition day judged.
- g. Assume responsibility to provide on-site meals on the three (3) days of competition for up to five (5) USA Gymnastics personnel, all medical personnel, and auxiliary personnel. This may be provided in conjunction with the meals provided on-site to the officials.
- h. Host will provide ground transportation for judges, meet referee, and USAG staff from the airport to the hotel and from the hotel to the arena/venue for training and competition days if host hotel is not in walking distance to the venue.
- i. Assume all associated expenses, including housing and meals, for scoring provider/personnel, as well as materials and computer software to coordinate the scoring.
- j. Assume responsibility to provide local certified athletic trainers, emergency medical technicians/transport, and/or physicians as deemed necessary by the USA Gymnastics Sanctioned Event Minimum Medical Requirements Policy in the *Men's Rules and Policies*.
- k. Assume responsibility to provide a training or emergency first aid facility and first aid supplies on site during all training and competition sessions.
- l. Assume responsibility for producing an event program, making available a minimum of four (4) pages for USAG use, one of the four pages to be used for a welcome letter to participants and their families from a USAG official with the content of the remaining three pages to be at USAG discretion.

- m. Assume responsibility for the cost of the competitor numbers and safety pins, which are ordered by the USA Gymnastics Men's Program Manager.
- n. Provide USA Gymnastics with up to ten (10) tickets in the best seating category per session. USA Gymnastics may request credentials with floor access.
- o. Host will provide USA Gymnastics, at no charge, a table and floor space with two chairs for the USAG official apparel partner to utilize for the duration of the event.
- p. Submit a written Marketing Plan and budget (if applicable) to promote the event through multiple media platforms including, but not limited to print, television, radio, posters, flyers, billboards, etc. All promotional materials must be submitted for prior approval from USA Gymnastics. A finalized promotional/marketing plan is due to the USA Gymnastics office for approval no later than February 1 of the year of the event.
- q. Assume responsibility for the printing and distribution of all Event credentials, with approval of USA Gymnastics. The *Men's Rules and Policies* will be in effect as it pertains to the limit of number of credentials per club. Host acknowledges and agrees that USA Gymnastics retains sole discretion over credentials issued for the field of play.
- r. Host will provide USA Gymnastics with an event budget, which must be approved by USA Gymnastics. Host agrees to not make any changes to the approved Event budget regarding both projected revenues as well as estimated expenses without the approval of USAG. USAG will not unreasonably withhold its approval and, in the event of disapproval, will provide the Host with the reason for its disapproval. Host also recognizes USAG's interest and right to have a working knowledge of the Event budget. Host respects that USAG's experience in the event business is a valuable resource and agrees to seek USAG's guidance and advice where appropriate.
- o. Host will provide USA Gymnastics, at no charge, high-speed internet connection.

III. Intellectual Property

- A. USAG retains all ownership rights, title and interest in and to all of its Intellectual Property. "Intellectual Property" means intellectual property, confidential information and proprietary information, in any and all media, including digital media, and in any jurisdiction, including, without limitation, all (a) patents and patent applications (including all reissuances, continuations, continuations-in-part, revisions, extensions and reexaminations thereof) and patent disclosures and inventions (whether or not patentable

and whether or not reduced to practice); (b) trademarks, service marks, designs, logos, trade dress, trade names, internet domain names, assumed names and corporate names, in each case, whether or not registered, together with all goodwill associated therewith; (c) published and unpublished works of authorship, whether copyrightable or not, including all applications, extensions and renewals for a any of the items listed in clauses (b) and (c); trade secrets; (f) websites and contents thereof; (g) computer programs, including operating systems, applications, routines, interfaces, and algorithms, whether in source code or object code form; (h) databases and the information contained therein; and (i) all proprietary rights relating to or embodied in any of the foregoing, including without limitation, all causes of action, damages and remedies related thereto. Host shall not use USAG's Intellectual Property for an purpose without the express prior written consent of USAG.

- B. Host agrees that prior to the use of any Intellectual Property in any form, it will submit to USAG for approval two (2) copies of the text and graphics of the proposed use of the Intellectual Property and a description of the proposed medium in which the Intellectual Property will be used. USA Gymnastics will not unreasonably withhold its approval, and in the event of disapproval, will provide the Host with a reason and suggest the changes in the proposed content and usage.
- C. Included among the Intellectual Property is the Event name: "[Partner's name] [YEAR] Men's Development Program Eastern or Western National Championships." USAG reserves the right to revise the name to refer to title or presenting sponsorship or partnership of the Event. No name other than that may be used by the Host to advertise, promote, or identify the Event.
- D. Host shall have the right to assist in the design of the official Event logo.

IV. Sponsorship, Partnership, Broadcasting

- A. Host shall obtain USAG's written consent, which USAG may withhold in its sole discretion, before the Host (i) grants any sponsorship, partnership or similar right to the Venue or any third party in connection with the Event or USAG, or (ii) uses, displays or portrays any third party Intellectual Property set forth in the Intellectual Property section, as a sponsor or partner for the Event or USAG. For the avoidance of doubt, this section means that the Host, Venue, and any third parties may not represent themselves as a sponsor or partner of the Event or of USAG without USAG's prior written approval, which USAG may grant or withhold in its sole discretion. Host shall indemnify and hold USAG harmless for any breach of this section.
- B. Host may create a program for sponsorship/partnership of the Event. Host agrees to conform to the partnership guidelines indicated in Appendix B. In no case will the Host be allowed to sell a "title" or "presenting" sponsorship or partnership for the Event without prior approval from USA Gymnastics. This program must be submitted in advance to USA Gymnastics for review and approval, and this submission must include 1) a list of sponsor/partner categories, including benefits received, and fees charged

for each category, and 2) a list by industry and/or company name of prospective sponsors/partners the Host intends to contact.

- C. Host agrees that it will not enter into negotiations with any potential sponsor or partner prior to the time it has obtained USA Gymnastics approval of both its partnership program and the potential partner. USA Gymnastics will not unreasonably withhold its approval of the program or a prospect, but the Host recognizes that potential conflict with United States Olympic Paralympic Committee or USA Gymnastics partners, suppliers, and broadcast regulations may:
 1. limit the benefits the Host may offer prospective sponsors or partners,
 2. require that a United States Olympic Paralympic Committee or USA Gymnastics partner be given first opportunity to purchase a particular partner category, or
 3. eliminate a prospective sponsor or partner from further consideration.

- D. USAG expressly reserves the right to provide benefits associated with the Event to any of its national partners. These benefits may include, but are not limited to, site signage, identification on athlete or volunteer uniforms, program advertisements, on-site hospitality, Event tickets, inclusion of the partner's name in the Event name and other forms of public recognition. USAG shall provide such benefits or reimburse the Host if USAG requests that the Host provide such benefits, for any expenses incurred by the Host in association with the provision of such benefits to USAG's national partners.

- E. Host recognizes that there will be a certain number of sponsorship/partnership categories that will be exclusive. USAG reserves the right to approve or refuse any companies and/or product categories to whom the Host may sell a local sponsorship/partnership, such approval not to be unreasonably withheld. Any agreements executed without USA Gymnastics approval shall be null and void.

- F. USA Gymnastics reserves the right to live stream Eastern and Western National Championships through FlipNow. Should FlipNow be unable to provide streaming services, the Host will assume responsibility to secure and provide live streaming of each competition session. The video, television and broadband broadcast rights to the Event are the exclusive property of USA Gymnastics.

- G. To indemnify fully and save harmless USA Gymnastics, its officers, agents and employees of and from any and all claims, demands and causes of action, including cost of attorney's fees arising out of anything done or purported to have been done by the Host or any of its agents.

V. EVENT AND NON-EVENT MERCHANDISE

- A. The USA Gymnastics e-commerce and event merchandise partner, has first rights to sell merchandise at State, Regional, Eastern / Western and Development National

Championships. If partner chooses not to sell merchandise, the Host must use a USAG approved vendor.

- B. As an exclusive partner of the Development Program, USAG's exclusive apparel partner will be provided free booth space and have the right to sell non-event gymnastics apparel including but not limited to women's training and competition leotards, men's competition and training shorts, pants, and tops at the Men's Development Program Eastern / Western National Championships.

- C. Host agrees to submit a list of all vendors at the Men's Development Program Eastern or Western National Championships for approval from USA Gymnastics.

VI. EVENT INCOME

Event income shall be defined as all income derived by the Host from entry fees, ticket sales, program advertising, program sales, concession stand sales / commissions, merchandise sales, parking revenues, hotel rebates, value of complimentary room nights and approved local sponsorships/partnership /donations.

Proposed Event: _____ Proposed Date(s): _____

DECLARATION OF ANTICIPATED INCOME:

Entry Fees	\$ _____
Ticket Sales	\$ _____
Program Advertising/Live Streaming	\$ _____
Program Sales	\$ _____
Concession Stand Sales/Commission	\$ _____
Vendor Fees	\$ _____
Merchandise Sales	\$ _____
Parking Revenues	\$ _____
Local Sponsorships/Partnerships/Donations	\$ _____
Other:	
_____	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
Total Anticipated At-Site Income	\$ _____

VII. EVENT EXPENSES

Proposed Event: _____ Proposed Date(s): _____

DECLARATION OF ANTICIPATED EXPENSES:

Estimated Expenses as of Date: _____

Accommodations	\$ _____
Administrative (software, supplies, phone, etc.)	\$ _____
Contingency	\$ _____
Copying/Printing	\$ _____
Decorations	\$ _____
Equipment (Apparatus, Communications, Sound, etc.)	\$ _____
Facilities Fees	\$ _____
Additional facility – seating, electric hookups	\$ _____
Freight Charges	\$ _____
NGF Men’s Fund Contribution	\$ _____
Hospitality (per contracts)	\$ _____
Judges' Fees, Travel, Lodging, Breakfasts, etc.	\$ _____
Marketing Expenses/Live Streaming	\$ _____
Merchandise / Apparel	\$ _____
Scoring	\$ _____
Staffing Costs	\$ _____
Transportation (Officials, shuttles, parking, etc.)	\$ _____
USAG 10% of Entry Fees	\$ _____
Total Anticipated Expenses	\$ _____

VIII. SITE INFORMATION

PROPOSED EVENT: _____

PROPOSED DATE: _____

A. Host Data

- 1. Name of Organization: _____
- 2. President/CEO: _____
- 3. Corporate Representative/Contact: _____
- 4. Meet Director proposed for this Event: _____
- 5. Address: _____
- 6. Telephone: _____ Fax: _____
- 7. Staff Size: _____
- 8. Funding Sources of Organization: _____

- 9. Convention & Visitor Bureau Liaison: _____
- 10. Gymnastics Community Liaison: _____

B. Community Data

- 1. Name of City: _____
Population: _____
Metropolitan: _____
- 2. Primary industry/major corporations: _____
- 3. Name of closest major airport: _____
Name of airlines serving airport: _____
Distance from airport to downtown: _____
Distance from airport to arena: _____

4. Please list major hotels, the distance to the airport from the hotel, distance to the venue from the hotel , number of rooms, and current group rates:
- a. Hotel: _____
Distance to airport: _____ Distance to venue: _____
Rooms: _____ Group rates: _____
- b. Hotel: _____
Distance to airport: _____ Distance to venue: _____
Rooms: _____ Group Rates: _____
- c. Hotel: _____
Distance to airport: _____ Distance to venue: _____
Rooms: _____ Group rates: _____
5. Average temperature during event week: _____
Describe typical weather during event week: _____
Elevation (above sea level): _____
6. How many gymnastics clubs are there in the metropolitan area from which to obtain volunteers and support? _____
List clubs with highest membership below:
- a. Club: _____
Contact: _____ Membership #: _____
- b. Club: _____
Contact: _____ Membership #: _____
- c. Club: _____
Contact: _____ Membership #: _____
7. Are there service organizations, other sport organizations or other civic groups, which would be willing to assist in the organization and promotion of this event?
_____ Yes _____ No

If yes, please list below and their role:

a. _____

Contact: _____

b. _____

Contact: _____

c. _____

Contact: _____

8. List any other major events / activities scheduled for the area within 30 days before or after the event week:

9. Check below the sources of financial support for this event:

City/County Funds	_____	Local Sponsorship/Partnership	_____
Corporate Funding	_____	City/County/State Tourism Grants	_____
Ticket Sales	_____	Charitable Donations	_____
Private Funding	_____	Other:	_____

C. Facility Data

1. Name: _____

2. Describe the ownership & operation of the facility:

3. Seating Capacity: _____

Does the facility have suites? _____

What are the suite holder's rights?

Type of seating in arena? _____

Please describe:

4. Size of arena competition event/convention space: _____

Type of existing floor surface: Over cement _____ Over ice _____

What is the unobstructed ceiling height? _____

What is the height and width of the openings into the arena floor?

5. Size of training gym area: _____

Type of floor surface: Over cement _____ Over ice _____

What is the unobstructed ceiling height? _____

What is the distance of the training gym to the competition floor?

Describe the connection/walking path between the warm-up gym and the competition floor (i.e. level surface, stairs and number of flights, etc.).

6. Does facility have onsite medical services? _____

Provide details:

7. Does facility provide security services? _____

Provide details:

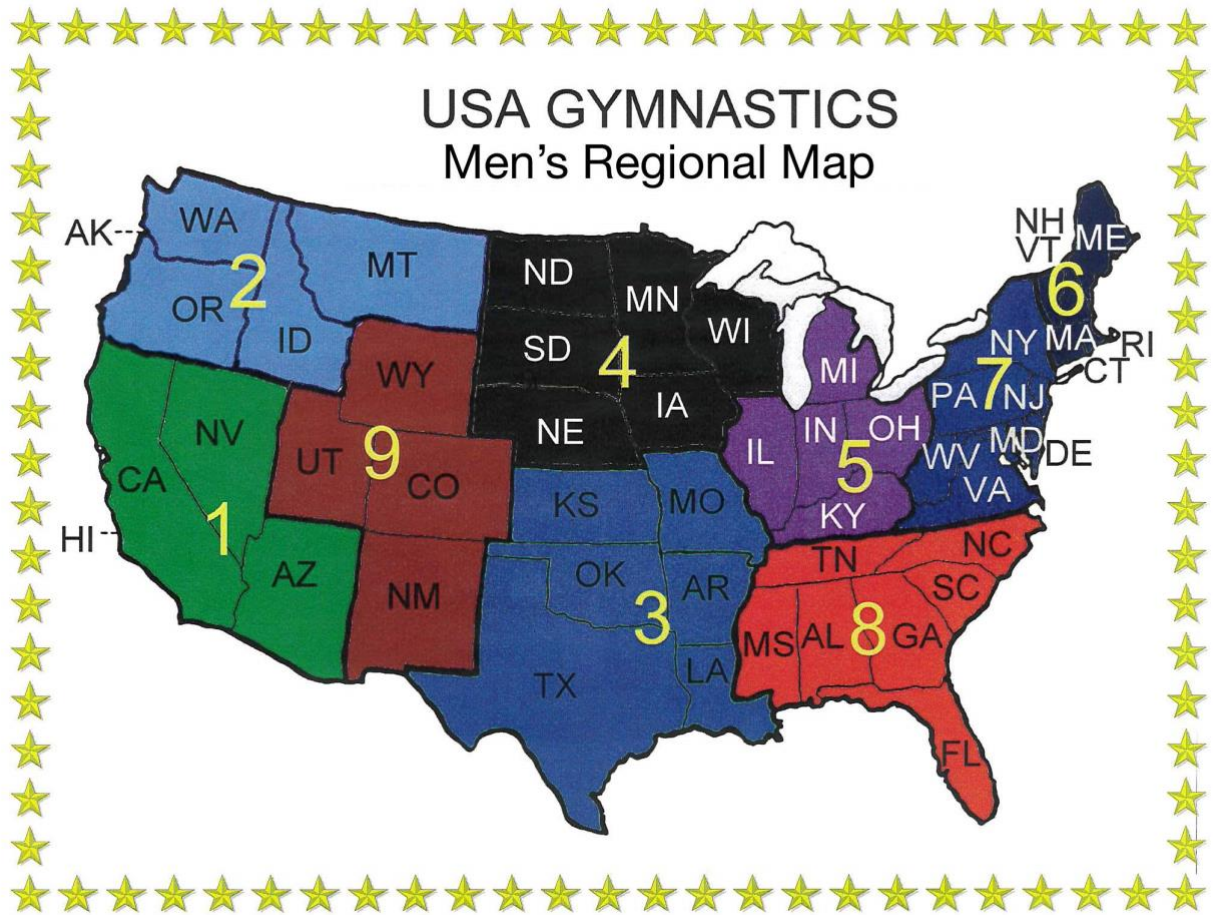
I understand that the submission of this bid to host the Men’s Development Program Eastern or Western National Championships contains current information concerning the competition format and all agreements. This information is subject to change and could affect the terms in a final contract if provided one. All changes are subject to review by both parties. I also understand that this bid is subject to review and that additional information may be requested.

Submitted by:

_____	_____
Printed Name	Date

Signature	
_____	_____
Title	Telephone - Day
_____	_____
Organization	Telephone - Evening
_____	_____
Fax Number	Cell Phone Number

E-mail	



Appendix B

USA Gymnastics Protected Categories Updated April 2022 - SUBJECT TO CHANGE

Partner	Category	Competitive Examples
American Athletic Inc. (Spaulding)	Gymnastics Equipment	Endemic competitors such as Gymnova, etc.
CaptainU	Official Recruiting Software	Reigning Champs, BeTheBeast, Sports Recruits, ScoutingZone, GoBigRecruiting, Jumpforward, ACS, University Athlete and ARMS, NCSA
Elite Sportswear/GK	Apparel Supplier for Development Programs National Championships	Endemic competitors such as Alpha Factor, Ozone, Sylvia P, etc.
HyperIce	Official Recovery Technology	Endemic competitors such as TheraGun, etc.

Broadcast Partners	Category
NBC (NBCSN, Olympic Channel)	Linear Broadcast Rights
FlipNow	OTT Streaming Broadcast Rights

Suppliers and Licenses	Category
ASO	E-commerce retail store Event retail merchandise sales
A-1 Awards	Awards Supplier
Deary's Gymnastics Supply (DGS)	Gymnastics Grips Supplier

NOT FOR DISTRIBUTION

Appendix B Continued

On a local level, you must give the local company representative the “right of first refusal” on all partnership packages. In the event that one of our national partners declines to be involved on the local level, the Host may approach a competing company with a “Patron Package”.

A “Patron Package” allows the business to support the event on a local level and is restricted to tickets, hospitality and limited event exposure. The elements that can be included in a “Patron Package” are:

- Program advertising
- Tickets
- VIP Hospitality / pre and post event
- Public Address announcements
- Concourse sampling / booth space (with the exception of gymnastics apparel)

NOTE: In all advertising and PA announcements, the local company has to be identified as a Patron.

You may not include the following in your “Patron Package”:

- Banner placements in the arena or competition area
- Create promotions that tie the event to the competitive companies
- Corporate logo placement that creates an identity with the event logo
- Named as a “Sponsor” or “Partner” or placed in a category (i.e. “Official _____”)

At no time will USA Gymnastics approve a partnership with competitors of the above listed companies. Companies representing categories not listed above may be approached for partnership.

Appendix C

USA Gymnastics
Minimum Event Personnel List

Title	Minimum Number of Personnel Needed	X Needs to be a Pro or Instructor Member
Scoring Personnel	1	X
Floor Managers	2	X
Announcer	1	X
Medical Personnel	See below	See below
Ticket Sales	2	
Participant Registration	2	
Technical Director	1	X
Judges	12	X
Auxiliary Judges/Personnel (optional)	6	X

- *Refer to USA Gymnastics Rules and Policies, Sanctioned Event Minimum Medical Requirements Policy as well as the SafeSport Guidelines for policy governing photographers and medical groups used.*
- *No auxiliary judges are required. However, if auxiliary judges are used, they are volunteer positions and are not paid for their services. An auxiliary judge can be a member of the NJGA or a professional/instructor member with a valid USAG membership.*